

Summary of SCIRPDC Loan Programs

South Central Illinois Regional Planning & Development Commission 120 S. Delmar Ave, Suite A, Salem, IL 62881

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Program Title	Loan Focus	Loan Type	Rate	Term	Funds/Job	Percent	Ceiling
Rural Business Initiative Loans	Commercial & Industrial	Fixed AssetsWorking CapitalInventory	Prime Interest Rate -1.00%	Up to 15-Yrs. ¹	\$25,000/Job	Up to 75% of Project	\$250,000
Title IX Direct Loans	Industrial & Manufacturing	Fixed AssetsWorking CapitalInventory	Prime Interest Rate -1.00%	Up to 20-Yrs. ²	\$35,000/Job	Up to 33% of Project	\$300,000
Community Development Initiative Loans	Community Development, Health & Safety, and Compliance	CommunitiesTaxing DistrictsNon-for-Profits.	Prime Interest Rate -1.20% & 1.00%	Up to 10 Yrs. ¹	\$25,000/Job	Up to 25% of Project	\$250,000
Energy Efficiency Initiative Loans	Local Governments	 Energy Efficiency Improvements 	Prime Interest Rate 2.00%	5-yrs.	Not Applicable	Up to 75% of Project	\$100,000
SBA Section 504 Debentures	Commercial & Industrial	Fixed Assets	Changes Monthly	10 Yrs. or 20 Yrs.	\$65,000/Job ³		

Footnotes:



+ Equal opportunity provider and employer +

¹ Real-estate investments may be amortized by the Commission for Up to 10-years with an optional 5-year balloon term at the end of 10-yrs.

² Real-estate investments may be amortized by the Commission for Up to 15- years with an option 5-year balloon term at the end of 15-yrs.

³ job cost ratios can be as high as \$100,0000 per job under the CDC's Section 504 loan program to qualifying rural manufacturing firms.

Inspiring Entrepreneurship, Creating Jobs, and Reducing Risk for Area Banks Since 1994.

Lending institutions and communities within the Illinois counties of Clay, Effingham, Fayette, Jasper, and Marion have an ally to ensure small businesses can start and grow. We can assist when the prospect may have a challenged credit history, a small equity gap, or when the bank's portfolio in an industry is getting oversaturated. South Central Illinois Regional Planning & Development Commission (SCIRPDC) is here to bridge these gaps. SCIRPDC has three loan programs available to private-sector borrowers and two loan programs for our public sector partners. Following is a quick description of our programs:

Rural Business Initiative – Provided by USDA Rural Development, this is our most versatile program. Borrowers have used the RBI program for land and building purchases and expansions, equipment, inventory, and working capital. The RBI can also be used for smaller start-up projects, the average loan size is \$100,000.

Title IX Revolving Loan Fund – Funded by the US Department of Commerce, EDA, this program is geared toward high-tech and manufacturing. Loans in this category bridge a gap of up to 33% of the overall project size. The Title IX program provides our most attractive private-sector interest rate and can be used for any fixed asset acquisition, such as land and building, expansions, or long-term equipment purchases.

Community Development Initiative – This program closely mirrors the Rural Business Initiative but can also be used to fund grant matches or needed repairs and improvements to comply with state or federal requirements.

Energy Efficiency Initiative – provides short-term financing for improvements in partnership with various energy incentive programs available through the State of Illinois for the member local governments and taxing districts.

Community Development Corporation 504 Loan – As a Community Development Corporation designated by the Small Business Administration, SCIRPDC provides 504 loan packaging services. All 504 loans are subordinate to the primary bank loan. This is not a loan guarantee, such as the 7(a) loan, so banks maintain their collateral security without all the paperwork. Projects as large as \$13 million can be funded in part through a 504 loan.



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Additional Information:

- SCIRPDC charges a \$1,000 packaging fee for all of our loan programs to ensure the borrower is serious and prepared for the application process.
- Each loan is based on job creation or retention. This might occur if the borrower must otherwise relocate elsewhere or the funding is needed to keep employees from being laid off. All of our private sector loans must include a lending partner.
- SCIRPDC does not provide lines of credit such as one might use for construction or even ongoing business concerns.
- SCIRPDC does not compete with banks; we assist in ensuring loans can be made that they are not comfortable conducting alone. As a public non-profit governmental entity, SCIRPDC cannot refer entrepreneurs to any specific banks.

Contact SCIRPDC Today:

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